

The logo for Infor, consisting of the word "infor" in white lowercase letters on a red square background.

Specialized by industry.
Engineered for speed.

Jean-Lucien Meunier
Directeur Commercial France

Nantes, 21 mars 2019

One of the world's largest providers of enterprise software and services

\$3.1B

total revenue
FY18

\$834M

adjusted
EBITDA
LTM FY18

7.1%

total revenue
growth

34.4%

subscription
revenue growth

8,800+

cloud
customers

17,290

employees

5,520

developers

4,620

consultants

1,730

support
engineers

1,740

partners

68,000+

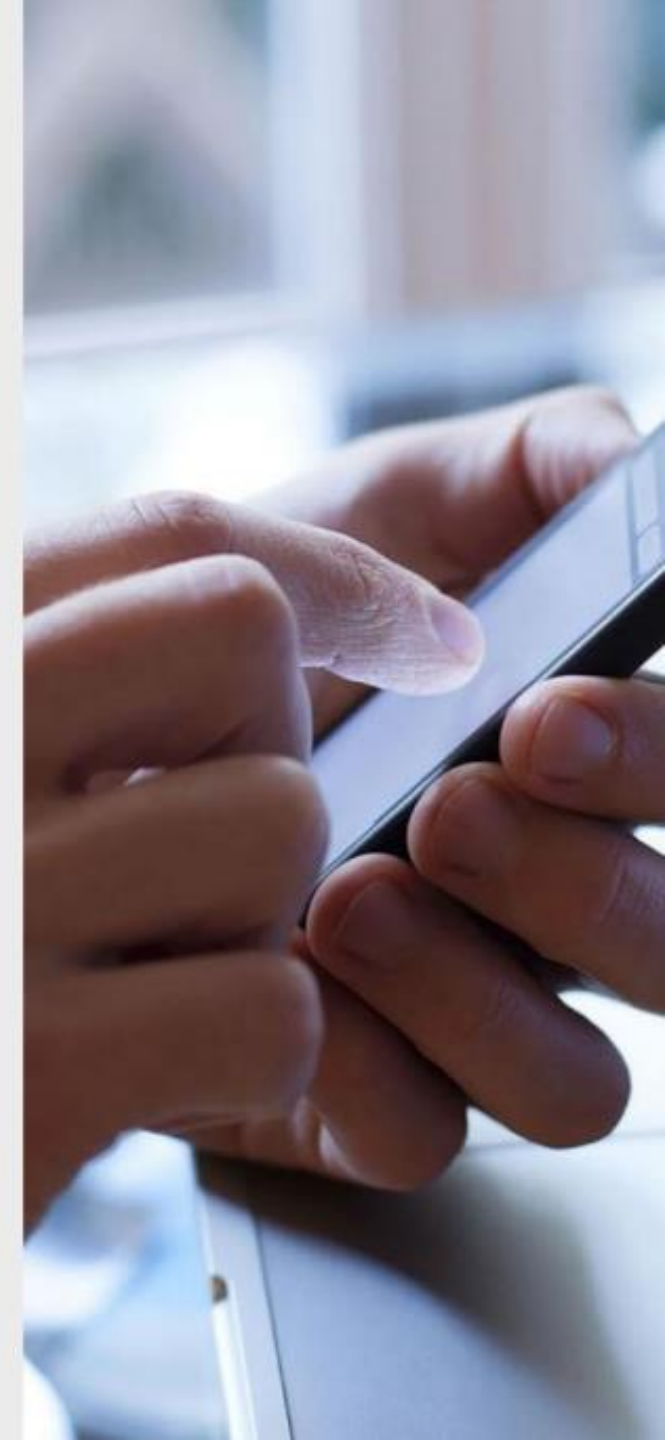
customers

45

countries
located in

Infor is a global leader in business cloud software specialized by industry

Note: Revenue and Adjusted EBITDA are based on actual rates and reflect our results for the last twelve months ended April 30, 2018. Refer to historical lender presentations, available on Infor's website, for reconciliation to GAAP amounts. The growth percentages reflect the results for the last twelve months ended April 30, 2018, compared to the similar period ended April 30, 2017, at 2017 exchange rates.



Infor Announces \$1.5 Billion Investment Ahead of Potential IPO

United States – January 16, 2019, 08:00 AM

NEW YORK – January 16, 2019 – [Infor](#), a global leader in business cloud software specialized by industry, today announced an agreement to receive a \$1.5 billion investment from shareholders Koch Equity Development, LLC (KED) and Golden Gate Capital.

This investment builds on KED's investment of more than \$2 billion in early 2017, and it represents an important milestone as Infor considers a potential IPO in 2019 or 2020, subject to market conditions.

Analysts studies – Infor Solutions

 <p>HCM Technology Small Market</p> <p>INNOVATOR</p> <p>April 2018</p>	 <p>HCM Technology Mid-Large Market</p> <p>LEADER</p> <p>April 2018</p>	 <p>Workforce Management Value Matrix</p> <p>LEADER</p> <p>May 2018</p>	 <p>MarketScape Worldwide Integrated Talent Management</p> <p>MAJOR PLAYER</p> <p>July 2018</p>	 <p>Magic Quadrant for Cloud HCM Suites for Midmarket and Large Enterprises</p> <p>NICHE PLAYER</p> <p>August 2018</p>	 <p>Human Capital Management Value Matrix</p> <p>LEADER</p> <p>August 2018</p>	 <p>Cloud Human Capital Management</p> <p>POTENTIAL CHALLENGER</p> <p>October 2018</p>
 <p>Talent Management</p> <p>POTENTIAL LEADER</p> <p>October 2018</p>	 <p>Global HCM Suites Harness the power and overcome the challenges of globalization</p> <p>GLOBAL HCM SUITES</p> <p>ADP, INFOR, ORACLE, SAP, WORKDAY</p> <p>5 solutions to know</p>	 <p>Magic Quadrant for Cloud Core Financial Management Suites for Midsize, Large and Global Enterprises</p> <p>HONORABLE MENTION EMERGING VENDOR</p> <p>May 2018</p>	 <p>Enterprise Cloud Finance The next generation of finance meets the cloud</p> <p>ENTERPRISE CLOUD FINANCE</p> <p>FINANCIALFORCE, INFOR CLOUDSUITE FINANCIALS & SUPPLY MANAGEMENT, MICROSOFT DYNAMICS 365, ORACLE FINANCIALS CLOUD, ORACLE NETSUITE, SAP S/4HANA CLOUD, WORKDAY</p> <p>7 solutions to know</p>	 <p>Magic Quadrant for Analytics and Business Intelligence Platforms</p> <p>NICHE PLAYER</p> <p>February 2018</p>	 <p>Cloud-Based Business Intelligence and Analytics Platforms Prepare to deliver insights as a service</p> <p>CLOUD-BASED BUSINESS INTELLIGENCE & ANALYTICS</p> <p>BIRST, DOMO, MICROSOFT POWER BI, ORACLE ANALYTICS CLOUD, SAP ANALYTICS CLOUD, TABLEAU ONLINE</p> <p>6 solutions to know</p>	
 <p>Forrester Wave™: Enterprise BI Platforms With Majority Cloud Deployments</p> <p>LEADER</p> <p>September 2017</p>	 <p>Magic Quadrant for Enterprise Asset Management</p> <p>LEADER</p> <p>October 2018</p>	 <p>Enterprise Ass+ Management 2018</p> <p>Global Customer Value Leadership Award</p> <p>September 2017</p>	 <p>Magic Quadrant for Warehouse Management Systems</p> <p>CHALLENGER</p> <p>May 2018</p>	 <p>Magic Quadrant for Multienterprise Supply Chain Business Networks</p> <p>Leader</p> <p>November 2018</p>	<p>Spend Matters</p> <p>Analytics Connects the Dots — and Data — to Improve Healthcare Supply Chain Performance</p> <p>http://spendmatters.com/2018/08/16/analytics-connects-the-dots-and-data-to-improve-healthcare-supply-chain-performance/</p>	 <p>Enterprise Resource Planning Vendors Making Significant Inroads into Supply Chain Management</p> <p>http://www.supplychain247.com/article/erp_vendors_making_significant_inroads_into_scm</p>

Clash of the Titans 2019

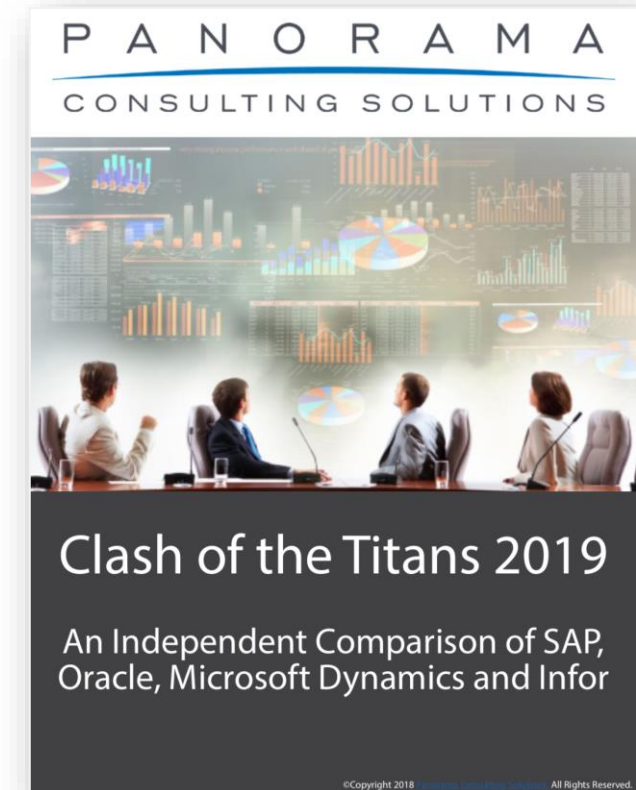
Infor has the shortest implementations

“Infor encourages organizations to minimize software customization and use more out-of-the-box pre configurations.”

Infor has the shortest operational disruption

“Since Infor encourages the use of out-of-the-box functionality, its clients are assuming less risk.”

Many Infor customers reported that ERP software played a significant role in their digital strategy.



Download the full report [here](#).

Gartner Infor rating

Vendor Rating: Infor

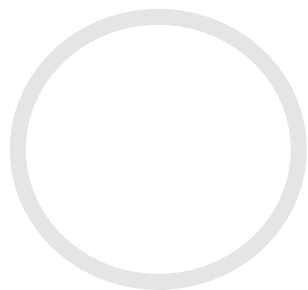


	Weak	Caution	Variable	Positive	Strong
Product/Service	█	█	█	█	█
Support/Account Management	█	█	█	█	█
Pricing Structure	█	█	█	█	█
Technology/Methodology	█	█	█	█	█
Strategy	█	█	█	█	█

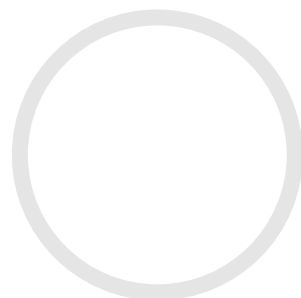
Strengths

- Infor CloudSuites (M3) has proven capabilities for the food and beverage, equipment rental, enterprise distribution and fashion sectors. Infor's new CloudSuites (M3)-based product for the chemical industry reflects the company's ability to use its solid core ERP capabilities to deliver new industry-focused products relatively quickly.
- Infor's strategy for CloudSuites (M3) in the food and beverage, equipment rental, retail and fashion sectors has been successful, having won many new customers in the past few years. Its capabilities for the chemical vertical presents opportunities for growth.
- Reference customers scored Infor highly for the quality and timeliness of its technical support for CloudSuites (M3). They assessed its overall support for the product as average.

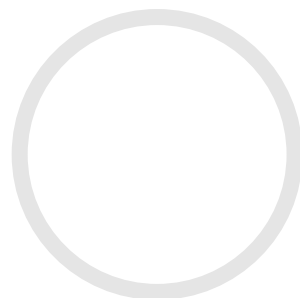
Momentum Infor en France



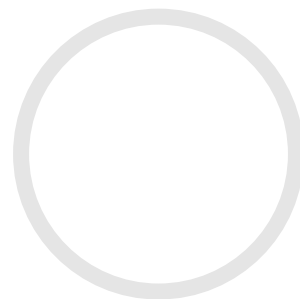
Food & Beverage



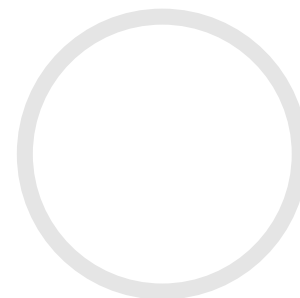
Automotive



Distribution



Industrial
Manufacturing



Aerospace &
Defense



Prochains événements Infor

infor



Paris le 11/4: Evenement DG « comment réussir la transformation digitale de votre entreprise »

- Avec les auteurs du livre « Dirigeants – Acteurs de la Transformation Digitale » :

LES INTERVENANTS



DOMINIQUE MOCKLY
PDG Terigo



LOUIS NAUGES
Fondateur du Cabinet
Dhasel Innovation



LAURENT JACQUEMAIN
SVP & GM Infor
Southern Europe

DATE : JEUDI 11 AVRIL
HORAIRES : 18.30 - 22.00

LA VIGNE DE PARIS-BAGATELLE
10 route du Champ d'Entraînement - 75016 Paris



SUR INVITATION UNIQUEMENT, CET EVENEMENT EST RESERVE AUX
DIRIGEANTS D'ENTREPRISE (PDG, DIRECTEURS, COMEX...) IMPLIQUES
DANS LA TRANSFORMATION DIGITALE DE LEUR ORGANISATION.

A person is walking away from the camera on a dirt path through a mountainous landscape. The sun is low on the horizon, creating a warm, golden glow and long shadows. The terrain is rugged with grassy slopes and rocky outcrops. The Infor logo is overlaid in the center of the image.

infor

TM