Authentic Distribution Solution

# **Spare parts**

Pre-configured solution for the spare parts distribution industry

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# **Specialized**

A solution made for your market segment

## A la carte

Selection of industry processes and connectors

# Scalable

New features added periodically

# IMPLEMENTATION ACCELERATOR FOR YOUR INDUSTRY

- REDUCED ACQUISITION COST with the annual subscription model and lower project costs
- REDUCED PROJECT DURATION thanks to a framed approach and an additional and precise pre-configuration
- REDUCED COST OF OWNERSHIP with a multi-tenant cloud model and optimized upgrades

# Features designed for your very industry

#### Item repository

- Integrated with MDM & PIM
- Advanced search of parts with equivalence
- DATABOX/GOLDA/CATTRONIC interfaces

#### Supply chain and logistics

- Visual and integrated forecast and planning
- Management of owned/remote/3PL warehouses
- Storage rules and constraints
- WMS/TMS interfaces

#### And also :

« Light manufacturing » / Customer claims and returns / Purchasing and import / Analytics ...



Due to the consolidation and evolution of your industry as well as the entry of new players in the market. You have no choice but to evolve. To remain a leader, intensive competition and ever-rising customer expectations require you to be a reliable, efficient and relevant partner.

Having the right spare part in the right place at the right time is strategic. Cohesion between multiple sales channels, margin control but also reference management are key issues. A common backoffice, an efficient, scalable and specialized supply chain, together with insightful real-time management and tracking tools are now essential. Retention and acquisition of new customers depend on it.

The distributors of the future are relentlessly innovating and prioritizing initiatives that create conditions for growth. We are proud to accompany them.

### Supplier relationship

- Portal-based real time collaboration
- Automatic and optimized rebates
- Inventory management and stock consignment

#### **Omni-channel sales**

- Over-the-counter, store, mobile, web, phone, EDI..
- POS interface
- Common backoffice and consolidated global view
- B2B/B2C solution and e-commerce connectors



www.authentic-grp.com

## **Authentic Distribution Solution**

#### An industry-focused solution

Based on Infor CloudSuite<sup>™</sup> Distribution Enterprise, Authentic offers distributors and wholesalers an innovative, pre-configured and micro-industry centered solution.



## The ADS project

Faster, less expensive and delivering much more value



- Software modified to look like existing processes although possibly outdated
- Never-ending-looking project as add-ons pile up
  - Substantial investment of internal resources over long periods of time

# Componentized and easy to assemble



Created in 2004, Authentic implements innovative IT solutions and services to support companies in their development. Authentic works with companies specialized in distribution in Europe and North America.



